

Announcing the 2016 Virginia Woodturning Symposium

November 5th & 6th, 2016, EXPOland, Fishersville, VA

Come Join Us for “A Symposium Not to be Missed”

The 2016 Virginia Woodturning Symposium will have a new look. We have a greatly expanded space as well as an outstanding lineup of nationally-known turners. The new layout allows for a less crowded venue that will allow you to showcase your products for turners to see, touch, and purchase in a unique intermingled arrangement. It gives you the opportunity to have nearly 19 hours of customer contact time to market and promote your products and make sales.

For the 2016 Symposium, we have contracted with an amazing group of nationally- and internationally-known woodturning Demonstrators. They include Trent Bosch, Jimmy Clewes, Barry Gross, Lyle Jamison, John Jordan, JoHannes Michelsen, Frank Penta, and Bob Rosand.

The 2014 Virginia Woodturners Symposium had over 340 turners attend and with the addition of even more nationally-known turners, we anticipate the attendance will be even higher for the 2016 Symposium. Virtually all of the 2014 Vendors said they did well financially and all said they would seriously consider returning for our 2016 Symposium.

As a confirmed Vendor, we will display your logo on our 2016 Symposium Vendors web page which will also feature a direct link from our website to yours. Please go to our website,

www.virginiawoodturners.com

and take a look at what we have planned and why we believe the 2016 Virginia Woodturners Symposium will be a great success for you as a Vendor.

Additionally, the 2016 Virginia Symposium will be promoted through the local AAW chapters in Virginia and surrounding states, as well as on the AAW website, the AAW Journal, and other turning-related websites, magazines, local newspapers, and radio.

The Symposium is being held at the Augusta Expo (EXPOland), 227 Expo Road, Fishersville, VA 22939. Driving directions are available on their website: www.augustaexpo.com.

We have reserved blocks of rooms at reduced rates at several area hotels for Symposium attendees and vendors. Visit our website under “2016 Symposium Details, Lodging/Food” for details.

We look forward to having you join us for a successful and enjoyable 2016 Virginia Woodturners Symposium - “A Symposium Not to be Missed.”

Sincerely,

Peter Toch
Vendor Coordinator,
Virginia Woodturners, Inc.
Phone: 540-774-4152 (H), or 540-819-5117 (C)
Email: ptoch@comcast.net



Richard Landreth
President,
Virginia Woodturners, Inc.
Phone: 540-885-4209 (H), or 540-480-0107 (C)
E-mail: retiredin2005@gmail.com

2016 VIRGINIA WOODTURNERS SYMPOSIUM

November 5 & 6, 2016, EXPOland, Fishersville, Virginia

VENDOR APPLICATION and AGREEMENT

Please print neatly.

Business Name: _____

Contact Person's Name: _____

Mailing Address: _____

Phone Number(s): _____

Email Address: _____

Website Address: _____

- Vendor Spaces are 10 ft. x 10 ft.; each comes with two 8 ft. long tables and three chairs.
- Cost of first Vendor space is \$100.00. Vendor may rent additional 10'x10' space(s) for their business for \$50.00 each.
- Total number of Vendor spaces required: _____, Total cost \$_____.
- Will you require 110VAC, yes ____, no ____, 220VAC, yes ____, no ____ (No additional charge)
- Total number of attendees (no admission fee for up to three persons per space): _____
- Do you plan on demonstrating your products in your Vendor Space? If yes, please give brief description: _____
- Any special requirements: _____
- Are you willing to donate a product for the Symposium Raffle? _____
- Vendors may start setting up on Friday, Nov. 4, 2016 between 12:00 noon and 5:00 pm. Tear down and clean up will begin on Sunday, Nov. 6, 2016 at 3:30 pm until finished.
- Symposium hours:
 - Saturday, November 5, 2016:
 - 7:30 am: Registration; completion of Vendor set up and opening of Symposium
 - 6:00 pm: Symposium closes for the day
 - Sunday, November 6, 2016:
 - 7:30 am: Registration and Symposium opening for the day
 - 3:30 pm: Symposium closes; tear down and clean up until finished.

Vendors may sell products at all times during Registration and when the Symposium is open. This schedule allows Vendors a total of 18.5 hours (10.5 hours on Sat. and 8.0 hours on Sun.) of customer contact time to demonstrate and sell products.

Guidelines:

1. All vendors must be prepared with sufficient inventory for display and sale for the duration of the Symposium and must preside over their booths. Symposium Staff may not “booth-sit” due to liability issues. *Virginia Woodturners Inc.* is not responsible for loss, theft, or any other damages a Vendor may incur. Vendors are responsible for providing their own liability insurance.

2. Vendors are responsible for any applicable Virginia State Sales Taxes.

3. Since the Symposium is an indoor event, it will be held as scheduled regardless of weather conditions. The Symposium will remain open unless the Symposium Staff determines conditions to be too severe to safely continue. Vendors should come prepared with suitable materials to protect their merchandise.

4. Any Vendor Application and payment may be accepted or returned at the sole discretion of *Virginia Woodturners, Inc.* Applicants will be notified of their acceptance status by email. **No refunds** will be made for cancellations after October 1, 2016. In the event an accepted Vendor does not attend the Symposium (a no show) they forfeit their entire payment.

5. Vendor Fee must be paid in full and accompany the signed Application and Agreement.

Checks or money orders (in U.S. funds) are to be made payable to “*Virginia Woodturners Inc.*” Please send the completed Application and Agreement with your payment to:

Peter Toch
6565 Fairway View Trail
Roanoke, VA 24018

Vendor Concurrence:

I have read and understand the terms and conditions stated herein. I agree to hold the *Virginia Woodturners Inc.*, its officers, and personnel harmless for any loss or damage to my person or property including, but not limited to, loss of revenues due to cancellation of the 2016 Virginia Woodturners Symposium sponsored by *Virginia Woodturners, Inc.*

Signature: _____, **Date:** _____

If you have any questions or need additional information, please feel free to contact:

Peter Toch, Vendor Coordinator, *Virginia Woodturners, Inc.*
Phones: 540-774-4152 (H) or 540-819-5117 (C), E-mail: ptoch@comcast.net

OR

Richard Landreth, President, *Virginia Woodturners, Inc.*
Phones: 540-885-4209 (H) or 540-480-0107 (C), E-mail: retiredin2005@gmail.com